

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS MARSHALL DIVISION

PERFORMANCE PRICING, INC.,

Plaintiff,

Civil Action No. 2-07CV-432-LED

V.

GOOGLE INC.; AOL LLC; MICROSOFT CORP.; YAHOO! INC.; IAC SEARCH & MEDIA, INC.; AND A9.COM, INC.

Defendants.

JURY TRIAL REQUESTED

DEFENDANT GOOGLE INC.'S INITIAL DISCLOSURES

Pursuant to Rules 26(a)(1) and (e) of the Federal Rules of Civil Procedure and paragraph 1(a) through (g) of the Court's Discovery Order, Defendant Google Inc. ("Google") hereby makes the following disclosures. Google bases the following disclosures on information currently and reasonably available. Google reserves the right to supplement these disclosures, as necessary, pursuant to Rule 26(e) of the Federal Rules of Civil Procedure, and to rely on the testimony of any person it subsequently identifies as having knowledge relevant to this dispute.

Google's current understanding of the accused product is based on Plaintiff Performance Pricing, Inc.'s ("Performance Pricing") Disclosure of Asserted Claims and Infringement Contentions served on June 9, 2008 in which Performance Pricing disclosed that it is accusing certain features of Google AdWords of infringing U.S. Patent No. 6,978,253 ("the '253 patent").

A. Correct Names of the Parties

The correct name of Defendant Google is Google Inc. On information and belief, the correct name of Plaintiff Performance Pricing is Performance Pricing, Inc., the correct name of

51300/2536928.1

Defendant AOL is AOL LLC, the correct name of Defendant Microsoft is Microsoft Corp., the correct name of Defendant Yahoo! is Yahoo! Inc., the correct name of Defendant IAC is IAC Search and Media, Inc., and the correct name of Defendant A9 is A9.com, Inc.

B. Potential Parties

Wayne W. Lin and PricePlay, Inc. are potential additional parties to this action. Mr. Lin is the named inventor of the '253 patent and PricePlay is a company he founded. Both Mr. Lin and PricePlay may have an ownership interest in the '253 patent.

C. <u>Legal Theories and Factual Bases of Google's Claims and Defenses</u>

1. <u>Invalidity</u>

The '253 patent is invalid for failing to satisfy one or more requirements for patentability under the patent laws of the United States, as set forth in Title 35 of the United States Code, including without limitation, the requirements set forth in sections 101, 102, 103, and 112. Google will provide details of its invalidity positions in Defendants Invalidity Contentions, which will be prepared pursuant to Patent Rule 3-3 and served on July 30, 2008.

2. Non-Infringement

Google has not infringed any valid and enforceable claim of the '253 patent. Properly construed, no valid and enforceable claim of the '253 patent covers, either literally or under the doctrine of equivalents, any features of Google AdWords. Facts supporting Google's non-infringement contentions may include, but are not limited to, the structure, characteristics, and operation of the accused features of Google AdWords, the '253 patent and its prosecution history, and any admissions by Performance Pricing regarding the '253 patent.

3. Prosecution History Estoppel

The claims of the '253 patent are so limited by the prior art, by their terms, and/or by representations made to the United States Patent and Trademark Office during prosecution of the application which resulted in the '253 patent, that none of the claims of the patent are infringed by Google.

4. Unclean Hands

On information and belief, the claims of the '253 patent are unenforceable due to Plaintiff's unclean hands.

5. <u>Lack of Standing</u>

On information and belief, Plaintiff lacks the standing necessary to assert the claims of the '253 patent against Google.

D. Persons Having Knowledge of Relevant Facts

Based on Google's current understanding of the claims asserted by Performance Pricing,
Google identifies the following individuals as having knowledge of relevant facts:

Name and Contact Information (if known)	Connection with the	Substance of Known
	Case	Information
Wayne W. Lin	Named inventor of the	Issues relating to the
c/o Performance Pricing's counsel of record,	'253 patent.	'253 patent's
Dovel & Luner		prosecution history;
201 Santa Monica Boulevard		prior art; invalidity;
Suite 600		conception; reduction
Santa Monica, CA 90401		to practice;
		construction of the
		claims in the '253
		patent; embodiments
		of the '253 patent;
		Performance Pricing's
		claimed damages.
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Name and Contact Information (if known)	Connection with the Case	Substance of Known Information
PricePlay, Inc. 3743 Irvine Blvd. 175 Irvine, CA 92602	Company purporting to offer products covered by the '253 patent.	Issues relating to construction of the claims in the '253 patent; conception, development, design, and reduction to practice of the inventions disclosed in the '253 patent; Performance Pricing's claimed damages.
Clayton J. Haines c/o Performance Pricing's counsel of record, Dovel & Luner 201 Santa Monica Boulevard Suite 600 Santa Monica, CA 90401	Director of Performance Pricing	Issues relating to the '253 patent's prosecution history; prior art; invalidity; conception; reduction to practice; construction of the claims in the '253 patent; embodiments of the '253 patent; Performance Pricing's licensing practices; Performance Pricing's claimed damages.
Paul R. Ryan c/o Performance Pricing's counsel of record, Dovel & Luner 201 Santa Monica Boulevard Suite 600 Santa Monica, CA 90401	Director of Performance Pricing	Issues relating to the '253 patent's prosecution history; prior art; invalidity; conception; reduction to practice; construction of the claims in the '253 patent; embodiments of the '253 patent; Performance Pricing's licensing practices; Performance Pricing's claimed damages.

Name and Contact Information (if known)	Connection with the	Substance of Known
Name and Contact Information (if known) Robert L. Harris c/o Performance Pricing's counsel of record, Dovel & Luner 201 Santa Monica Boulevard Suite 600 Santa Monica, CA 90401	Connection with the Case Director of Performance Pricing	Information Issues relating to the '253 patent's prosecution history; prior art; invalidity; conception; reduction to practice; construction of the claims in the '253 patent; embodiments of the '253 patent; Performance Pricing's
Neal M. Cohen Vista IP Law Group, LLP 2040 Main Street 9th Floor Irvine, CA 92614	Prosecuting attorney of the '253 patent	licensing practices; Performance Pricing's claimed damages. The prosecution of the '253 patent; prior art; invalidity; conception; reduction to practice; construction of the
Clayton Bavor c/o Google's counsel of record Quinn Emanuel Urquhart Oliver & Hedges, LLP 50 California Street, 22nd Floor San Francisco, CA 94111	Google employee.	claims in the '253 patent. Design, development, and operation of Google AdWords; prior art; invalidity; non-infringement; damages.
Karen Aviram c/o Google's counsel of record Quinn Emanuel Urquhart Oliver & Hedges, LLP 50 California Street, 22nd Floor San Francisco, CA 94111	Google employee.	AOL Search Marketplace; damages.
Sean Antos c/o Google's counsel of record Quinn Emanuel Urquhart Oliver & Hedges, LLP 50 California Street, 22nd Floor San Francisco, CA 94111	Google employee.	Business and financial aspects of Google AdWords; damages.

Name and Contact Information (if known)	Connection with the Case	Substance of Known Information
Evan Sidarto c/o Google's counsel of record Quinn Emanuel Urquhart Oliver & Hedges, LLP 50 California Street, 22nd Floor San Francisco, CA 94111	Google employee.	Business and financial aspects of Google AdWords; damages.
Michelle Lee c/o Google's counsel of record Quinn Emanuel Urquhart Oliver & Hedges, LLP 50 California Street, 22nd Floor San Francisco, CA 94111	Google employee.	Google patent licensing practices and policies relating to AdWords; damages.
Advanced Information Systems P.O. Box 1236 Midland, MI 48641	Potential prior art witness.	Prior art to the '253 patent, including U.S. Patent No. 6,783,028
Amazon.com 1200 12th Ave., Ste. 1200 Seattle, WA 98144 Phone: (206) 266-1000 Fax: (206) 622-2405	Potential prior art witness.	Prior art to the '253 patent.
AOL LLC 22000 AOL Way Dulles, VA 20166	Potential prior art witness.	Prior art to the '253 patent, including the "You Guessed It!" game offered by Compuserve, and individual advertisement auctions offered by Netscape
AT&T New York, NY	Potential prior art witness.	Prior art to the '253 patent, including U.S. Patent No. 4,850,007
Bell Laboratories Murray Hill, NJ	Potential prior art witness.	Prior art to the '253 patent, including U.S. Patent No. 4,850,007
Broadvision Los Altos, CA	Potential prior art witness.	Prior art to the '253 patent, including U.S. Patent No. 5,710,887

Name and Contact Information (if known)	Connection with the Case	Substance of Known Information
Concept Shopping, Inc. Lisle, IL	Potential prior art witness.	Prior art to the '253 patent, including U.S. Patent No. 6,389,401
Daniel M. Miller 53 Highland Rd. Mahopac, NY 10541	Potential prior art witness	Prior art to the '253 patent, including U.S. Patent No. 6,064,981
Dwight A Merriman AlleyCorp 40 West 20th Street 6th Floor New York, NY 10011	Potential prior art witness	Prior art to the '253 patent, including U.S. Patent No. 7,039,599
eBay Inc. 2145 Hamilton Avenue San Jose, CA 95125	Potential prior art witness.	Prior art to the '253 patent.
Expanse Networks, Inc. Doyletown, PA	Potential prior art witness	Prior art to the '253 patent, including U.S. Patent No. 6,324,519
IBM Corporation 1 New Orchard Road Armonk, New York 10504	Potential prior art witness.	Prior art to the '253 patent, including U.S. Patent Nos. 6,151,589 and 7,089,194
Incentech, Inc. Abilene, TX	Potential prior art witness	Prior art to the '253 patent, including U.S. Patent No. 6,516,302
Infospace, Inc. 601 108th Avenue NE Bellevue, WA 98004	Potential prior art witness.	Prior art to the '253 patent, including the Dogpile metasearch site
Intel Corporation 2200 Mission College Blvd Santa Clara, CA 95054	Potential prior art witness.	Prior art to the '253 patent, including U.S. Patent Nos. 5,752,238 and 5,724,521
James Logan 18 Castle Hill Road Windham, NH 03087	Potential prior art witness.	Prior art to the '253 patent, including U.S. Patent No. 5,721,827

Name and Contact Information (if known)	Connection with the	Substance of Known
	Case	Information
Kevin O'Connor	Potential prior art	Prior art to the '253
O'Connor Ventures	witness	patent, including U.S.
koconnor@oconnorventures.com		Patent No. 7,039,599
MobShop, Inc.	Potential prior art	Prior art to the '253
208 Utah Street	witness.	patent, including U.S.
Suite 310		Patent No. 6,269,343
San Francisco, CA 94103		
Neil A. Barni	Potential prior art	Prior art to the '253
2220 Canton Lofts #103	witness	patent, including U.S.
Dallas, TX 75201		Patent No.6,064,981
Ole Cup Dyon	Detential prior art	Prior art to the '253
Ok-Sun Byon	Potential prior art	
108-202 Parktown 52 Sunae-dong,	witness.	patent, including U.S.
Bundang-gu, Songnam-shi,		Patent No. 5,890,718
Kyonggi-do 463-020, Rep. of Korea		
Priceline.com	Potential prior art	Prior art to the '253
800 Connecticut Avenue	witness.	patent
Norwalk, CT 06854	.,	F
Response Reward Systems, LLC	Potential prior art	Prior art to the '253
2165 55th Avenue	witness.	patent, including U.S.
Vero Beach, FL 32966		Patent No. 5,916,024
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Richard Zandi	Potential prior art	Prior art to the '253
34 Ridge Rd.	witness.	patent, including U.S.
Chappaqua, NY 10515		Patent No. 5,966,699
Rodstock Leisure Limited	Potential prior art	Prior art to the '253
Wigna, United Kingdom	witness.	patent, including U.S.
		Patent No. 4,869,500
Shoe Carnival, Inc.	Potential prior art	Prior art to the '253
7500 East Columbia Street	witness.	patent
Evansville, IN 47715		L more
Thomas Mureko, Jr.	Potential prior art	Prior art to the '253
643 N. Abingdon St.	witness	patent, including U.S.
Arlington, VA 22203	** 1011000	Patent No. 6,578,014
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Vulcan Inc.	Potential prior art	Prior art to the '253
505 Fifth Ave S	witness.	patent, including U.S.
Suite 900		Patent Nos. 6,604,089
Seattle, WA 98104		and 7,146,330

Name and Contact Information (if known)	Connection with the	Substance of Known
	Case	Information
Walker Asset Management Limited	Potential prior art	Prior art to the '253
Partnership	witness.	patent, including U.S.
Four High Ridge Park		Patent No. 5,779,549
Stamford, CT 06905		
Walker Digital Management, LLC	Potential prior art	Prior art to the '253
5 High Ridge Park, Suite 1B	witness.	patent, including U.S.
Stamford, CT 06905		Patent No. 6,161,059
Yahoo! Inc.	Potential prior art	Prior art to the '253
701 First Avenue	witness.	patent, including any
Sunnyvale, CA 94089		Goto.com pay-per-
-		click systems and U.S.
		Patent No. 6,631,372
		, ,

In addition to the above-listed individuals, Google incorporates by reference the individuals disclosed by Performance Pricing, AOL, Microsoft, Yahoo, IAC, and A9 pursuant to Fed. R. Civ. Pro. 26 as if set forth fully herein. Google expressly reserves the right to supplement this response pursuant to Fed. R. Civ. Pro. 26(e) as its investigation continues.

E. Any Indemnity and Insuring Agreements

Google is not aware at this time of any indemnity or insuring agreements under which any person or entity may be liable to satisfy part or all of any judgment entered in this action against Google, or to indemnify Google for payments made to satisfy any such judgment.

F. <u>Settlement Agreements</u>

Google is not aware at this time of any settlement agreement related to the subject matter of this action.

G. Statement of Any Party to the Litigation

At the present time, Google has no statements other than those disclosed above and those that may be produced in documents pursuant to the schedule set forth in the Court's Docket Control Order.

H. Testifying Experts

Google has not yet determined whom its testifying experts will be in this matter. Google will provide this information no later than the deadline set by the Court's docket control order.

DATED: June 27, 2008 Respectfully submitted,

By /s/ David A. Perlson

David A. Perlson

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CERTIFICATE OF SERVICE

I hereby certify that all counsel of record are being served via electronic mail with a copy of this document on June 27, 2008.

/s/ Emily C. O'Brien

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